

Insurance Matters

Insurance companies don't always make it easy to get paid. At Verden, we will help you make sense of the contracts you've signed, and make educated decisions about the ones you're considering. By breaking the legal jargon down into simplified English, we'll identify what clauses you need to manage to, and what clauses you may want to negotiate. Maintaining a healthy bottom line depends on it. Your trusted legal partner, we advocate for you on new and existing contracts, and any disputes that may arise. No matter the size or specialty of your practice, our expertise will help you level the playing field.

- **Insurance Contracts Review**

With a wealth of experience in reviewing, handling, and negotiating insurance contracts, Verden can help your practice make sense of the complicated world of Payers' terms, conditions, and network rates. Using our exclusive template, we break down the contract into easy to understand terms, providing you with the vital information you need to make financial decisions for your practice.

- **Contract Negotiations**

Whether you are a new practice negotiating with Payers for this first time, or a practice looking to optimize their bargaining position in the marketplace, Verden can help. Negotiating terms and conditions with insurance payers, we'll help your practice reach its fullest potential. There is more to contract negotiation than just "getting the best rate." Verden examines all the factors that contribute to the bottom line and guides your practice toward negotiated contracts that best serve your practice.

- **Auditing and 'Upcoding' Accusation Assistance**

Has your practice been reviewed or audited by an insurance payer for "upcoding" or other alleged irregularities? With our extensive knowledge of billing, coding and insurance recovery programs, we can help guide your practice through the difficult auditing process.

- **Take-Back & RAC Responses**

Think that it "couldn't happen to my practice"? Guess again. Use of programs such as private insurance take-backs and Medicare's Recovery Audit Contractors means auditing is on the rise. Prepare yourself for an audit at any time by having procedures in place that allow your practice to respond swiftly. Verden develops procedures and policies that put your practice in the best position to deflect, decrease or eliminate requests for Payer refunds.